



Unión Europea
Fondo Social Europeo
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Address	4, place de la Pergola 95021 Cergy-Pontoise Cedex, FRANCE		
Strong areas of expertise	<p>We would like to welcome 2 projects in the following fields :</p> <ul style="list-style-type: none"> - Robotics - E-Commerce - Healthcare <p>- Robotics VOT has a specific knowledge in this field. In fact, we have welcomed in 2016 a Japanese company, Kawada, specialized in Robotics. Moreover, we already welcome in VOT Robotics companies. For instance, Still Human who develops a vegetal cyborg (this enables a plant to be autonomous in its needs in light, water and energy, position in the room). We welcome in the Val d'Oise department companies specialized in Robotics, laboratories (ETIS), business schools (ENSEA, EISTI, ECAM, EPMI). VOT has settled a comitee in this field called MICMAC Robotics. The aim is to meet academic actors, big business groups, start-up, students, institutions who are concerned by Robotics. This will create collaborations between these actors so as to create a mini-cluster.</p> <p>- E-Commerce Val d'Oise Technopole hosts several years companies working in the field of e- Commerce. The latest is My Modalist founded by two graduates of HEC. VOT has developed expertise in supporting this type of project as well as a network of partners specializing in the creation of a Website , marketing consultants, digital communication and payment via the net. Val d' Oise also has a large number of engineering schools likely to intervene on these issues as EISTI the ESCIA but ESSEC.</p> <p>- Healthcare The Val d' Oise is part of the Competitiveness Cluster Médicen . Moreover, Val d'Oise Technopole accompanies several years companies specializing in health, such as Acacia France , Hop ID or Safe Orthopaedics. We have large groups on our territory as 3M and the Val d' Oise also has a biology school, the EBI . Like the MICMAC Robotics, we have developed a collective MICMAC on the theme of health .. The quality and importance of relations with VOT tertiary institutions and research laboratories are considerable advantages in terms of the project. We had also experimented with Kawada through contacts made with ETIS. For information, the general manager of VOT is Chairman of the Board of Directors of ENSEA , connecting establishment of ETIS.</p>		
Services to be provided			
Mentoring	<p>Here is an example of Anglophone partners that may accompany start-ups:</p> <ul style="list-style-type: none"> - Cabinet RITO - Stéphanie RITO : IP Attorney 16 years at Cabinet Schmitt Chrétien Intellectual property portfolio and contract management in charge of global portfolio at Louis Vuitton - Anne-Laure Galline-Castel : Lawyer Former international legal director at Sagem Mobile - Early Metrics: 1st startups rating agency in France, specializing in fundraising. - Office in Paris and London - French Funding: Support in the fundraising Large portfolio investors 		

<p>Mentoring</p>	<p>Potential partners Partners are likely to mobilize in minimum 1 hour per month but also, depending on specific needs to find a contact person within their group. We have therefore chosen to retain people from major industrial and service groups.</p> <ul style="list-style-type: none"> - EDF - Emmanuelle Viegas Territorial Development Director Val d'Oise - ORANGE - Bruno Klinckmaillie Director of relations with elected officials and local authorities to Orange, in charge of the digital planning of the Val d'Oise and innovative projects - SAFRAN Defense Security - Olivier Ruas Director Research and Technology - Thierry Buffenoir Former Chairman of the Board of Sagem Mobiles President of TBU Consult - BNP Paribas - Thierry Demeude Business Center Director and space entrepreneur Val d'Oise
<p>Space and infrastructure</p>	<p>We offer each start-up a home in a room of 20m2, fully furnished and equipped with an Internet connection. The hosted startups will benefit from meeting room, photocopying space (for consideration) of co-working space. SoftLanding The offer also includes a shared secretarial service (reception of visitors, taking messages, receiving mail, sending mail, taking telephone calls, etc ...). The assistant in charge of the missions speaks fluent English. A cafeteria is available to businesses and convivial events that aim to bring together industry, such After Work, are regularly organized. The site is open 24/24 hours and 7/7 days. The site enjoys an exceptional location. The international airport Roissy Charles de Gaulle is 30 minutes and it is the same from Paris la Défense by RER A. Neuville95 is on the line A of the RER with the University Neuville 50m. It station is close to the majority of higher education institutions (business schools, engineers and University).</p> <p>Would the entrepreneur have a free space all day in the center? Only some hours a day? What are the timetables?</p> <p>Entrepreneurs have access to the center 24/24 hours and 7/7 days from Monday to Sunday. The reception is open from Monday to Thursday from 9:00am to 5:30pm and Friday from 9:00am to 4:30pm.</p>
<p>Networking with local entrepreneurs / Networking with other local agents / Open innovations meetings with big companies and regional headquarters /</p>	<p>Individual Support</p> <ul style="list-style-type: none"> - N95 team is present every day to assist entrepreneurs in their day to day needs. At least, a 2hours individual meeting by month is foreseen. - The follow up is based on those items: Marketing, Human Ressources, Financial aspects, International, Strategy, business model and communication. Each meeting leads to an action plan. <p>Collective Support</p> <ul style="list-style-type: none"> - ACCET Workshop: each month a partner from n95 give valued advice to entrepreneurs. Items are directly linked to entrepreneurs needs such as « How to succeed in your telemarketing ? », « Communication through social media », « a patent in France ». - Coach Day: this one day training deals with ACCET workshop items, limited to 8 participants, they enable entrepreneurs to go into the items in depth. - Meetings with expert: every other month, for one hour, an expert from our panel meets individually entrepreneurs on specific items. «Capital opening». <p>All these tools are free of charge for resident companies. Our panel of experts covers all the skills needed by the entrepreneurs. The first meeting is always free of charge for our start ups. Each year, after a satisfactory survey our team of expert is renewed. VOT is very closed to local Research Center, Engineering /Business Schools and University. We can call on our academic network services for recruitment, research equipment access. VOT is a selection comity member of various startup financing organization such as Reseau Entreprendre 95, Initiative 95, Aface.</p> <p>Finally, VOT is well integrated in the regional innovation ecosystem (companies association, chamber of commerce, local authority, SMEs and major groups).</p>
<p>Integration Activities</p>	<p>See above</p>
<p>Is there any assistance in finding accommodation?</p>	<p>- xxxxxx xxxxxx xxxxxx xxxxxx</p>
<p>Other additional services (if any)</p>	
<p>- xxxxxx</p>	

