







Name of the Center	Impact Hub Bucharest		
Country	Romania		
Contact person	Name: xxxxxxxx	Email address: xxxxxxx	Telephone: + xxxxxxxxx
Website	www.xxxx.xxxx		
Address	5 Halelor Street, 2nd & 3rd floor, Bucharest, 030118, Romania		
Strong areas of expertise	Impact Hub is a trusted community of entrepreneurs, creatives, techies, freelancers and mentors who work together, share ideas and resources, get feedback, attend events, run their own workshops, prototype and test products. Our mentors have various backgrounds and skills and as strong areas of expertise we can mention:  - Business Modeling - Entrepreneurship - Digital Marketing - Marketing Strategy - IT - Finance - HR - Social enterprise - Consultancy - Social Media - E-commerce - Forecasting - Legal - Investing		

## Services to be provided

Alexandru Denk - IOS development, https://ro.linkedin.com/in/alexandru-denk-70617631 Ana Maria Andronic - legal and investing framework, https://ro.linkedin.com/in/ana-maria-andronic-52212b17

Andrei Costescu - web development, https://ro.linkedin.com/in/costescu

Andrei Stoica - marketing, https://ro.linkedin.com/in/stoicaandrei

Andreia Patroiu - business development, human resources, https://ro.linkedin.com/in/andreiapatroiu Bogdan Georgescu - corporate sales, operations management, https://ro.linkedin.com/in/bogdan-georgescu-5999b910

Cosmin Trufasila - user experience expert, designer, https://ro.linkedin.com/in/cosmin-trufasila-0b28787b

Cristian Prajitura - financial forecasting, https://ro.linkedin.com/in/cristian-prajitura-a0a5443

Daniel Matei - marketing strategy, social media, https://ro.linkedin.com/in/dmatei

Irina Arsene - team management, https://ro.linkedin.com/in/arseneirina

Irina Caraivan - crowdfunding, https://ro.linkedin.com/in/irinacaraivan

Irina Popescu - Tax & Finance, https://ro.linkedin.com/in/irina-popescu-b77623

Jeremy de France - software development, global business models, https://ro.linkedin.com/in/jeremydf Lucian Gramescu - business modelling, market segmentation, https://ro.linkedin.com/in/lucian-gramescu-79b4a2

Madalina Neagu - community building, https://ro.linkedin.com/in/madalina-neagu-13461810

Mihai Moghior - human resources, https://www.linkedin.com/in/mihaimoghior

Mihnea Ghildus - design, https://ro.linkedin.com/in/mihnea-ghildus-95861b23

Oana Craioveanu - business development, https://ro.linkedin.com/in/oana-craioveanu-94456

Paul Ghita - mergers & acquisitions, strategy, https://ro.linkedin.com/in/paulghita

Peter Barta - attracting investors, business strategy, https://ro.linkedin.com/in/peterbarta

Sergiu Negut - business development, investor relationships, https://ro.linkedin.com/in/sergiu

Vali Pasa - sales, https://ro.linkedin.com/in/valentin-pasa-12526a1

Vlad Craioveanu: -business development, https://www.linkedin.com/in/vladcraioveanu

Further appropriate mentors will be searched for on the basis of the needs and characteristics of the allocated projects.

### Space and infrastructure

Located in the center of the city, Impact Hub has 600 sm, and offers coworking space, conference room, workshop room, lounge, kitchen and cafe area.

A creative and fully equipped office environment with lots of natural light, high - speed wireless internet connection, printers, skype booths, office supplies, funky lounge & meeting area, kitchen.

The place has easy access to public transportation.

Would the entrepreneur have a free space all day in the center? Only some hours a day? What are the timetables?

We provide full access from Monday to Friday, 9.00 - 21.00 h.

## Networking with local entrepreneurs

An innovation lab, a business Incubator and a social enterprise community center Impact Hub offers an unique ecosystem of resources, inspiration, and collaboration opportunities to grow the positive impact of your work. Joining our diverse community consisting of of +180 members in Bucharest and +12000 globally and collaborators will inspire, connect, and enable the mentees to develop their best work every step of the way.

- We facilitate their connection with local entrepreneurs through different ways:
- We offer access to our global socialization platform HUBnet where they can connect with +11000 members
- We organize dedicated networking events
- We have a dedicated Community Catalyst that facilitates connections according to the needs and profiles of the entrepreneurs and monitorize the follow-up
- According to the project needs we can organize field trips to local businesses

# Networking with other local agents

We believe there is no shortage of good ideas in this world but an acute lack of supportive ecosystems to help make them happen. In the 5 years we build the community around Impact Hub Bucharest we always had as main focus to attract, involve and connect diverse actors from the economic ecosystem. We believe in collaboration and co-creation and we developed strong partnerships with accomplished social innovators, innovative corporations, established NGOs and start-ups, business leaders, investors; all gathered around the same intention of strengthening the ecosystem around entrepreneurship, social innovation, local development and lasting solutions.

Partners: ERSTE Bank, WWF, Unicredit, ING, IRT - Romanian Institute of training, EY, Danone, BCR, Romanian-American Foundation, US Embassy.

Impact Hub uses the practice of hosting to cultivate the conditions for collaboration, innovation, knowledge

## Integration **Activities**

sharing and action. The mentees will have access to: - A dedicated Host to facilitate his/her integration to community.

- An integration workshop "How to Hub"
- Weekly community networking lunch
- Monthly "Community evening" event
- Own profile on HUBnet: Impact Hub dedicated platform for socialization

#### Is there any assistance in finding accommodation?

Impact Hub does not provide direct accommodation services. However, participants are welcome to use the Impact Hub socialization platform to receive direct recommendation from Impact Hub Bucharest members.

#### Other additional services (if any)

Besides driven entrepreneurs, a good working infrastructure and a vibrant community, we also add support through workshops and events:

- Business Clinics: workshop on various business subjects with direct advice from experts (legal, marketing, innovation, communication, planning and more)
- Feedback Brunch: shape up your idea through feedback, shared resources and connections with peers & contributors from Impact Hub community
- Morning Coffee: meaningful morning conversation with a business leader
- Inside Stories: interactive panel with two successful entrepreneurs that share their experience